

## Message Text

UNCLASSIFIED

PAGE 01 BONN 06573 151703Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----160536Z 092994 /10

R 151658Z APR 77  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7422  
USMISSION USBERLIN  
AMCONSUL FRANKFURT  
AMCONSUL HAMBURG  
AMCONSUL MUNICH

UNCLAS BONN 06573

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - COAST PACIFIC EXPORT/IMPORT CO.,  
LOS ANGELES, CA

REF: CD-144, 3/22/77

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE  
ONLY THE FOLLOWING PROSPECT(S):

FIRMA WALTER ULRICH  
HANDJERYSTRASSE 18  
1000 BERLIN 41, GERMANY  
CONTACT: HERR KLAUS WENZKE, MANAGER  
PHONE: 030-852 14 28  
COMMENT: FOR PRODUCTS OFFERED THERE SHOULD BE MARKET  
IN WEST BERLIN. COMPANY, MAJOR BERLIN DISTRIBUTOR OF  
DRUGGIST ITEMS, WOULD WELCOME DIRECT CONTACTS WITH US  
FIRM.

CARL JAEGER  
TAUNUSSTR. 4  
UNCLASSIFIED

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PAGE 02 BONN 06573 151703Z

6128 HOECHST IM ODW.  
CONTACT: CARL JAEGER, MANAGER  
PHONE: 06163-2544  
COMMENT: GERMANY COMPANY, A MANUFACTURER OF INCENSE  
CANDLES AND STICKS ITSELF, WOULD BE INTERESTED IN  
CONTACT WITH US COMPANY FOR POSSIBLE COOPERATION IN  
US AND GERMAN MARKET. COMPANY WOULD LIKE TO RECEIVE

DETAILED SALES MATERIAL AND SAMPLES.

HORST KAPPLER

BUERKLEINSTRASSE 18

8000 MUENCHEN 22

CONTACT: HERR HORST KAOOLER, OWNER

PHONE: 089 - 22 38 02

COMMENT: HERR KAPPLER WOULD LIKE TO RECEIVE A  
DETAILED MAXIMUM OFFER FOR LARGE QUANTITIES WITH  
SAMPLES. HE IS A DISTRIBUTOR, EXOORTER AND IMOORTER  
OF VARIOUS CONSUMER GOODS, NOVELTIES AND GIFT ITEMS  
WITH GOOD CONNECTIONS TO DEPARTMENT STORES IN WEST  
GERMANY.

AMCONSUL HAMBURG COMMENTS:

HAMBURG FIRMS IMPORT THESE PRODUCTS FROM THE FAR  
EAST AND INDIA AT HALF THE PRICE QUOTED BY THE US  
FIRM. IT WAS REPORTED TO US THAT THE INCENSE STICKS  
ARE NO LONGER AS POPULAR AS THEY WERE SEVERAL YEARS  
AGO.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 15-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BONN06573  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770132-0765  
**Format:** TEL  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770454/aaaabuug.tel  
**Line Count:** 85  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** caf898a4-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 18-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2798848  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - COAST PACIFIC EXPORT/IMPORT CO., LOS ANGELES, CA  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/caf898a4-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009